

Chapter 8 power and politics

- **Power:** the capacity that A has to influence the behaviour of B, so that B acts in accordance with A's wishes
- **Dependence:** B's relationship to A when A possess something that B requires
- The greater B's dependence on A, the greater A's power in the relationship.
- Dependence, in turn, is based on the alternatives that B perceives and the importance that B places on the alternative(s) that A controls. A person can have power over you only if he or she controls something you desire.

Bases of power

- 1) formal power; 2) personal power

1. Formal power

- based on an individual's **position in an organization.**
- **Coercive power:** a power base that is dependent on **fear of the negative results from failing to comply**
- At the organizational level, A has coercive power over B if A can **dismiss, suspend, or demote B, assuming B values her job.**
- If A can assign B work activities **B finds unpleasant,** or treat B in a manner **B finds embarrassing.** A possesses coercive power over B.
- Coercive power comes also from withholding key information. People in an organization who have data or knowledge others need can make others dependent on them
- **Eg.** threats of Demotion (reduction in rank), Bonus cuts, Salary cuts, loss of privileges, Suspension, Termination.
- **Reward power:** power that achieves compliance **based on the ability to distribute rewards** that others view as valuable
- People will go along with the wishes or directives of another if doing so produces positive benefits; therefore, someone who can distribute rewards that others view as valuable will have power over those others.
- **Eg.** financial rewards - such as **controlling pay rates, raises, and bonuses**
- **Eg.** nonfinancial rewards - **offering recognition, promotions, interesting work assignments, friendly colleagues, and preferred work shifts or sales territories.**
- **Legitimate power:** power that a person receives as **a result of his or her position in the formal hierarchy** of an organization
- Through a person's structural position
- **Come from one's organizational roles or positions**
- **Eg. a boss can assign projects, a policeman can arrest a citizen, and a teacher assigns grades**

2. Personal power

- Come from an individual's unique characteristics
- **Expert power:** influence **based on expertise, special skills or knowledge**
- As jobs become more specialized, we become dependent on experts to achieve goals

Chapter 8 Power Notes Answer Key

ML Morrison



Chapter 8 Power Notes Answer Key:

The Top Books of the Year Chapter 8 Power Notes Answer Key The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the engaging narratives that have captivated audiences this year. Chapter 8 Power Notes Answer Key :

Colleen Hoover's "It Ends with Us" This heartfelt tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover skillfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can triumph.

Chapter 8 Power Notes Answer Key : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This captivating historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids compelling storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery.

Discover the Magic : Delia Owens "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens crafts a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting.

These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered.

The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts.

The Secret History is a exceptional and gripping novel that will keep you speculating until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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